



**CANDA Solutions**  
THINGS ✓ DONE

SECURE AGILE

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## Company Overview

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Our tagline says it all, 'things ✓ done' – from our cutting-edge solutions to our sought after technical staff who provide detailed expertise, our unique approach of keeping it simple and getting things done. We pride ourselves on delivery of risk management solutions as we partner with our client, blending their priorities into each and every decision we make. It's how we work and it's how we get things done.

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## About Us

CANDA Solutions, LLC, is a privately held small business led by a team of seasoned IT consultants, supporting clients with missions vital to the protection of our nation. We serve a variety of Department of Homeland Security (DHS), Dept. of Defense (DoD), agencies and multiple clients in the Intelligence Community, along with the Department of Justice (DoJ), NASA, Public Health Service, Drug Enforcement Administration, and the Bureau of Alcohol, Tobacco, Firearms and Explosives, in addition to various Fortune 500 clients.

We deliver solutions for national security enterprises who must meet the latest government security compliance requirements and want solutions that accelerate a temporal shift towards progressively strong risk posturing, and programs run with more predictable cost management and operational efficiency gains are maintained so they are reducing the risk of congressional inquiry and strengthening their ability to keep the bad guys out.

Our combined risk advisory services, risk solutions ecosystem and pre-configured software product, [Fresh Haystack](#), is an integrated risk management suite designed to support an adaptive risk posturing journey.

We centralize the key pieces of risk program management so our customers never have to buy more than what they operationally need to meet regulatory demands. We then apply pragmatic thinking and a CapEx mindset so our customers can continue build and grow operational resiliency that exceeds on meeting the goal of reducing national safety threats.

Unlike big services companies and low-code/no-code application platforms, our modular approach to people, product delivery and pricing ensures that our customers don't have to overspend only to get more than they need, or underspend to build capability that ends up requiring more budget and resources to manage.

We deliver a comprehensive portfolio of services and product that is designed to meet the shifting demands of adaptive governance.

- *Our deep domain expertise and insights is applied to consultative assessments, road-mapping, and standardizing vetting efficiency best practices.*
- *Our “get what you need when you need it” product delivery [and ecosystem] approach enables our customers manage costs better (and do more with less).*
- *Our involvement in program initiatives ensures fast and efficient delivery.*

With us, the probability of success linked with transformational outcomes is not just recognized - but achieved.

## Our Leadership

CANDA's principals have extensive previous performance and experience. With over 60 years of experience working with Agile, and over 70 years of business hands on experience, our process and methodology grew from the many successful software projects completed for the public and private sector. We've successfully delivered multiple Agile implementations for Transportation Security Administration (TSA), National Protection and Programs Directorate (NPPD), Domestic Nuclear Detection Office (DNDO) and other agencies within the Department of Homeland Security (DHS) as well as variety of commercial enterprises.

## Our History

After managing the successful implementation of large enterprise programs that cost millions of dollars, we noticed a common theme – most of our time and efforts were spent in removing 90% of what was provided – but not needed. Taking a further look into these common challenges, we realized that despite the 'idea of Agile', clients were seeking uncomplicated answers large systems were unable to provide – improved worker productivity, simplified technical implementation, confined expenditures, and a consistent and 'modular' approach to Agile.

It was then that we decided to create our own process (FARM), then took this one step further by creating a case management product Fresh Haystack, a new and fresh Agile approach to case management.

## Why CANDA

We are committed to providing customers with world-class, cost-effective IT solutions. Often these solutions require the delivery of new or emerging technologies, techniques, or business practices that are necessary to support a customer's unique requirements or specific mission. We routinely team with both large and small business partners to ensure our ability to craft, propose, and most importantly, successfully implement solutions that incorporate leading edge technologies and best practices on time and on budget.

We bring a breath of fresh air to the delivery process. Our 'know-how' is really the result of our hands-on experience. Due to the limitations of today's economic demands, there are few people capable of supporting a full-scale plan, start to finish, end-to-end.

Many manage a small aspect of a program, application or implementation, while some support various aspects of maintenance. But few, if any, have managed the demands of a full-scale program. The entire CANDA team has first hand, front-line experience doing just that, providing full support for a variety of full lifecycle implementations of enterprise-wide commercial and federal program.

We seamlessly deliver an effective, nimble, Agile methodology that manages all aspects of full-scale projects, including training and operational efforts. Using

iterative and incremental practices that produce empirical results, we can demonstrate results daily/weekly/constantly to incorporate client feedback.

No matter the project, scope, timeline, or intricacies of delivery, we get it. We can advise how to build consensus among diverse stakeholders, create a common set of requirements, combine user interfaces with actors, actions, data and entities; all to create something that works and supports the organization or project mission. It's our passion and it drives our success.

We offer the critical hands-on experience that is required to identify, mitigate, or avoid the issues involved with the development, rollout, transition, deployment, operations, and maintenance for various management systems. Proud of our ability to provide instant results to bridge clients to success, we are committed to excellence, velocity and efficiency.

## Capabilities

Our systems support includes everything from Risk Management and Personnel Vetting to Information Assurance and Enterprise Security Architecture, Case Management to Database Architecture and Management to Cloud Security and DevSecOps to the foundational services that all clients utilize at some point in their technology cycle. Additionally, our experience provides unique insight to security and personnel lifecycle management, risk / threat assessment by facilitating mission critical delivery of information and solutions for client and mission success.

## Fresh Haystack



Fresh Haystack is the most advanced risk focused case management ecosystem for complex Enterprise Risk business processes in the commercial and federal space. We built Fresh Haystack as a *complete system to manage all the risk issues facing the National Security Enterprise. The platform with the preconfigured workflows, metrics, dashboards, integrations and automation and a cost-*

*effective software solution that allows an organization to be nimble and self-sufficient.*

Case management alone is a complex process – add in the combined complexities of today's environment, and productivity gets compromised, efficiencies are reduced, and costs increase. That's where we come in. We've adopted a process that takes into account the needed sophistication of managing unstructured data while focusing on Agile delivery.

Everything we do is Agile. It's our deep experience with case management that affords us the insight to determine how and when to use a metasprint, a stabilization sprint, a user story to track velocity, active requirement gathering, system modeling, pair programming, rapid prototyping or simply to just listen. We get it and we have no patience for delay or cumbersome setbacks that cost our clients results.

Whether it's some of the prevalent challenges of today – Enterprise Risk Management (including PreScreening, Industrial/Personnel Security, Continuous Vetting, Insider Threat, or CounterIntelligence concerns), Risk / Threat assessments, background investigations management, financial misconduct, or simple case management issues that need adjustment for policy and regulations, we can help.

Our thoughtful mix of capabilities, commitment and experience, provide our customers the necessary support and leadership for success. Our dedication and commitment to your mission will provide excellent support, immediate responsiveness, and high-touch customer service to those that you serve.

The success our clients enjoyed using this fresh approach to Agile implementation in demanding environments confirmed what we knew - it is not only possible to build consensus among diverse stakeholders to facilitate velocity, but it enables performance and delivery enhancements unique to the delivery process. When Agile is truly a team effort, with all preconceived notions, processes, and guidelines stripped away it becomes more than a discussion, it becomes the fabric of better design, implementation, and overall results.

## Our Process

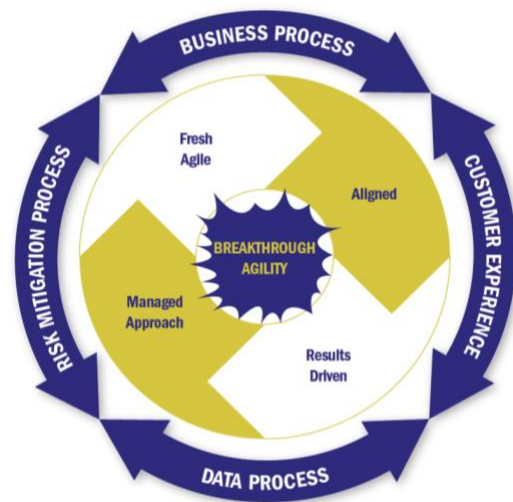
A fresh take on Agile, we FARM all that we do. Our fresh approach ensures continuous and improved productivity driven by customer requirements. It's easy with us. Everything we do centers around our guiding principle – helping our customers achieve success and improve worker productivity.

Most software development projects fail due to poor communication, inadequate testing, lack of budget adherence or conformance to pre-set or vanilla industry standards. Our approach and process of FARM, changes that. We've taken failing IT projects in the government and made them referenceable accounts.

The proprietary process FARM, is the result of the combined experience from our team of seasoned IT professionals, all of whom been intricately engaged with all aspects of development, case management, and client requirements.

The result? Business Process, Customer Experience, Data Process and Risk Mitigation Process are all aligned and working together, providing results – results that create breakthrough Agility.

Our dedicated process combines a fresh approach along with our depth of expertise and credibility in meeting client and organizational mission. We 'FARM' all that we do, utilizing a Fresh approach to Agile, Aligning business drivers, stakeholder needs, priorities, and outcomes, driving Results with our focus on client requirements, needs and priorities, and always with our inherent focus on a Managed Approach. When we 'FARM', it involves the following:



## *Fresh*

Our unique and fresh approach to Agile methodology results in improved information worker productivity. Based on the Agile manifesto, individuals and interactions are more critical than processes and tools, customer collaboration is more important than contract negotiation, working software is more important than comprehensive documentation, and what we find most critical, is responding to change more important than following a plan. It's our experience that makes a difference. We know what is needed and when, and our process accounts for variables, priorities, and deadlines to be adjusted, accounted for, and managed. All we do is Agile. It's not just a one-time Agile approach, it's embedded in every aspect of our delivery. Our unique approach brings response to a change, along with the voice of the customer, and ensures following a plan forward is not only achieved for a near-term operational effectiveness but is also flexible for future adaptation.

## *Align*

When we FARM, we take the focused approach of aligning three key success factors to ensure client success. We align business drivers, stakeholder needs, and priorities and outcomes. Traditionally these are stovepipe goals, independent of each other and yet, individually each is critical for organizational or mission success. We bring them together, break down barriers, align common attributes and create a path that moves everyone forward efficiently, effectively, aligned, and always working in the same direction.

Additionally, we always make sure that client requirements using Agile are translated in the results, which are aligned and prioritized with business needs, while feedback is constantly incorporated, and product improvement is a daily task.

## *Result Driven*

In order to provide the results clients, organizations, and missions demand from today's environment, CANDA utilizes a focus on both customer and project driven results. Everything we do is centered on client requirements, creating results that make an impact and create client success. We know that environments, requirements, needs and outcomes, and mission priorities, fluctuate and change. Our approach accommodates these changes, and keeps requirements prioritized and results driven by client requirements.

## *Managed Approach*

Our managed approach ensures that all aspects of a project are reviewed, communicated, documented, planned, and executed. We manage and seamlessly deliver data driven information to provide client and mission success. We ensure clients are in the loop every step of the way, results are personalized to provide metrics, insights and information particular to each client, beginning with the setup where we review critical success factors. Overlooked aspects to Agile implementation will compromise the very nature of Agile, with assumptions that are made creating roadblocks and stalling progress. Our approach disables these potential problems and provides clients a dynamic solution that creates results

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*To learn more about CANDA and our solutions, please visit [www.candasolutions.com](http://www.candasolutions.com) or email [info@candasolutions.com](mailto:info@candasolutions.com)*

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